



# CENTRAL LINCOLN COUNTY YMCA

# **Sponsorship Opportunities**

Working Together to Make an Impact in Our Community







## **ABOUT THE CENTRAL LINCOLN COUNTY YMCA**

At the Central Lincoln County YMCA, our mission is to enrich lives, strengthen community and drive social change.

Due to the generous support of our community, we are able to continue to fulfill this mission and provide a safe place every day for hundreds of Lincoln County residents to be healthier, happier and more engaged.

## COMMUNITY IMPACT IN ACTION



We are proud to serve more than 4,000 active community members who utilize our facilities; participate in classes, camps and programs; and most importantly are part of our collective Y family.

#### **BY THE NUMBERS**

(based on 2024 Impact Report)

## 102,584

facility visits by members

## \$105,148

provided to community members in the form of scholarships

#### 151

children were cared for in childcare and after-school programs

## 19,002

nutritious meals and snacks were served to children in CLC YMCA care

#### 778

individuals were helped through our Community Navigation program

#### 500

FARMS at the Y cooking classes were hosted

#### 594

students from 9 area schools participated in FARMS at the Y

#### 500

kids received tennis instruction and participated in programming

#### 303

people participated in chronic disease management programs

#### 1,178

kids participated in summer camp programs





# » GET INVOLVED

The Central Lincoln County YMCA actively seeks corporate partners and sponsors that are interested in promoting their businesses to the CLC YMCA members, students, staff, supporters, and visitors; or are interested in gaining exclusive access to on–site events to entertain and host their own employees, clients, or partners.

We offer one-stop shopping for businesses and corporations looking for advertising, marketing, and/or exclusive association with the CLC YMCA community.

Through targeted business solutions, the CLC YMCA can customize specific packages to meet your corporate marketing, community relations, and/or employee engagement objectives.

## The CLC YMCA offers new and exciting partnership opportunities including, but not limited to:

Corporate name/brand recognition and promotion Increased company/product awareness and sales Enhanced advertising and marketing exposure Community, regional, national visibility

## » FIND YOUR FIT

Work with the CLC YMCA to choose the best way(s) to advertise your company with a-la-carte sponsorship options or choose one of the Partnership Packages that offer diverse opportunities and pricing to meet your needs.

- On-Site Marketing: Entrance/Exit Sampling | Promotional Item Giveaways/Coupons | Informational Table
- On-Site Advertising- Signage: Facility Banner | Gymnasium Banner | Sanford Family Tennis Center Banner
- On-Site Advertising Digital Televisions: Monthly Digital Ad
- **Digital Advertising:** E-Newsletters | Website
- **Program Sponsorship:** FARMS at the Y Classes | Youth Sport Programs
- **Event Sponsorship:** Presenting Sponsor & General Sponsorship Opportunities

## » SIGNAGE OPTIONS



## » CLC YMCA Entrance • \$1,500 Annually

The CLC YMCA sees more than 2,000 visitors on a weekly basis and more than 5,000 for annual events hosted in the facility.

Design and 20 x 50 sign produced by the CLC YMCA.



## » Gymnasium • \$1,250 Annually

Our full basketball court and multipurpose tennis/pickleball court see more than 500 visitors on a weekly basis and more than 3,000 for annual events hosted in the facility. On a daily basis, the facility is open to community members for open use and is also home to other activities like volleyball, ping pong, air hockey and tennis.

Design and 20 x 50 sign produced by the CLC YMCA.



## » Sanford Family Tennis Center • \$750 Annually

The CLC YMCA USTA tennis and pickleball facility has some of the best courts in Maine. Three beautiful courts are available for an hourly rate. USTA certified instructors are available to teach lessons for all levels and abilities. The tennis programs host more than a dozen annual tournaments that collectively attract more than 1,000 participants and spectators.

Design and 20 x 50 sign produced by the CLC YMCA.

## » Tabling | Promotions • \$100 Per Day (Information Table) | 200 Per Day (Promotion/Sampling)

The CLC YMCA is open daily with more than 1,000 community members and visitors entering our main entrance on a daily basis. Entrance tabling and promotions/sample distribtion offers exclusive exposure to the CLC YMCA community.

10-foot table is provided by CLC YMCA. Signage, samples and table staff provided by the sponsor and at the expense of the sponsor and with the approval of CLC YMCA staff.

## DIGITAL OPTIONS



Website • \$1,000 Monthly (presenting sponsor) | \$500 Monthly (general sponsor)

The CLC YMCA website, clcymca.orq, is the primary information resource for CLC members and the community.

On a monthly basis the average site utilization includes more than 1,900+ unique visitors, 2000+ page visits, 3,320+ site sessions. With our main viewers hailing from Maine, we also have significant viewers in Massachusetts, New York, North Carolina. Rhode Island, and Pennsylvania.



# » Monthly Newsletters • \$1,000 (presenting) | \$500 (general)

With 4 membership-wide newsletters, each distributed to more than 10,000 CLC YMCA members and community patrons on a monthly basis, sponsors have the opportunity to have their logo (with a direct link to their company website) prominently featured on the top of the newsletter (presenting sponsor) or bottom of the newsletter (general sponsor).



## » Digital Television Ads • \$250 Monthly

With digital advertising screens throughout CLC YMCA facilities and common seating areas, companies have the opportunity to incorporate a customized logo/ad and call-to-action message to be featured in a rotation with other digital sponsors..

Design produced by sponsor/at sponsor's expense.

## » YOUTH PROGRAMS

Support of youth programs is critical for the CLC YMCA to continue to offer educational, leadership, teamwork and experiential opportunities for children in our community.

## • \$10,000 Presenting Sponsor

Sponsorship is exclusive to one company per program season and includes the opportuninty for all a-la-carte sponsorship options during the timeframe each program is hosted. Additionally the company logo on all program advertising materials and communications.



## » Camps

Approximately 500 community youth attend CLC YMCA summer camps.

Support of camps provides the resources needed to ensure that all community youth can experience an unforgettable summer filled with active adventure, creativity, and discovery.



## » FARMS at the Y

The CLC YMCA teaches more than 500 FARMS at the Y cooking classes on an annual basis —providing instruction, education and enrichment for nearly 600 community youth from nine area schools.

FARMS at the Y teaches the value and joy of growing, preparing, and eating healthy local foods. Support of this incredible program provides resources, equipment and materials needed.



## » Tennis Backpack Program

The CLC YMCA offers four free tennis lessons to 10 third grade classes annually. The program annually benefits more than 350 community youth.

At the end of their fourth free tennis class, participants are sent home with backpacks containing a tennis racquet, balls, a net, an art kit, and a certificate for one free session of youth tennis.

## YOUTH PROGRAMS



More than 200 children annually participate in CLC YMCA soccer and basketball leagues. Teams practice and play games on-site at the CLC YMCA as well as travel to games in Bath, Boothbay, Richmond and Wiscasset.

## Team Sponsors • \$350

Includes individual company logo on team t-shirts and company logo & click through on clcymca.org/support/sponsors.

## **League Sponsors** • \$250

League Sponsors: Includes company name listed on team shirts, with other sponsors, and company name & click through on clcymca.org/support/sponsors.

## » SPECIAL EVENTS

The CLC YMCA hosts a number of annual special events that provide businesses the opportunity to support our community as a presenting sponsor or general sponsor per event.

## • \$15,000 Presenting Sponsor | \$5,000 General Sponsor

#### **SUMMER**

- **June:** Raise a Racquet | Racquet Sports Fundraiser (on-site: 200+ attendees)
- **July:** Nature Festival | Discovery Village & Coastal Rivers (New/on-site: 250+ attendees)
- August: Sanford Open | Tennis Tournament & Fundraiser (100+ attendees)

#### **FALL**

- October: Livestrong at the YMCA | Cancer Fundraiser & Tennis Tournament (on-site/social/web 100-200 attendees)
- November: Holiday Market | Artisan Fair (on-site, 300-400 attendees)
- **November:** Giving Tree | Community Outeach Gift Drive (on-site/website, multi-day)

#### **WINTER**

• **December:** Giving Tuesday | Crowdfunding for "Fill the Bus" Fundraiser/Drive (on-site, social/web | 500+ donors)

#### **SPRING**

- March: Youth Basketball Tournament Series (on-site: 500 anticipated)
- April: SOS Fest: Service Over Self Day of Giving (New: on-site & crowdfunding web & social | 1,000+ donors)

## PARTNERSHIP PACKAGES



All corporate partnership packages include giving-level based membership and benefits for the CLC YMCA Impact Makers Club.

## VISIONARY | 3 YEARS | \$30,000 ANNUALLY

Monthly facility banner (quarterly)
Annual Gymnasium banner
Annual Sanford Family Tennis Center banner
On-Site advertising (monthly rotating digital ad)
E-Newsletter presenting sponsor (quarterly)
E-Newsletter general sponsor (alternating)
Website logo on landing page w/click through

Recognition on sponsor page of clcymca.org
General sponsor for 2 select CLC YMCA annual events
2 complimentary tickets to CLC YMCA Impact Maker events
1 table at the CLC YMCA SOS Fest
1 table at the CLC YMCA Nature Fest
Team sponsor for youth sports leagues
Benefits of "Visionary" Impact Makers Club

## **INNOVATOR | 3 YEARS | \$20,000 ANNUALLY**

Monthly facility banner (2 select months)
Annual Gymnasium banner
Annual Sanford Family Tennis Center banner
On-Site advertising (6 months rotating digital ad)
E-Newsletter presenting sponsor (2 select months)
E-Newsletter general sponsor (alternating)
Website logo on landing page w/click through

Recognition on sponsor page of clcymca.org
General sponsor for 1 select CLC YMCA annual event
2 complimentary tickets to CLC YMCA Impact Maker events
1 table at the CLC YMCA SOS Fest
1 table at the CLC YMCA Nature Fest
League sponsor for youth sports leagues
Benefits of "Innovator" Impact Makers Club

## COLLABORATOR | 2 YEARS | \$10,000

Monthly facility banner (1 select month)
Annual Gymnasium banner
On-Site advertising (3 months rotating digital ad)
E-Newsletter presenting sponsor (1 select month)

E-Newsletter general sponsor (alternating)
Recognition on sponsor page of clcymca.org
2 complimentary tickets to CLC YMCA Impact Maker events
League sponsor for youth sports leagues
Benefits of "Collaborator" Impact Makers Club

## CONTRIBUTOR | 1 YEAR | \$5,000

Annual Gymnasium banner On-Site advertising (1 month rotating digital ad) E-Newsletter general sponsor Recognition on sponsor page of clcymca.org 2 complimentary tickets to CLC YMCA Impact Maker events Benefits of "Contributor" Impact Makers Club

## AN INVESTMENT IN OUR COMMUNITY

Unrestricted gifts to the Annual Fund make a BIG difference in our community and provide the support needed for the CLC YMCA to continue to offer critical resources like:

- Childcare and after-school care
- Youth, adult and senior activities, programs and camps
- Fitness, health management and prevention programs

And also provides the vital funding to maintain and sustain our facilities, equipment, staff and volunteers.







# Your Support Makes a BIG IMPACT

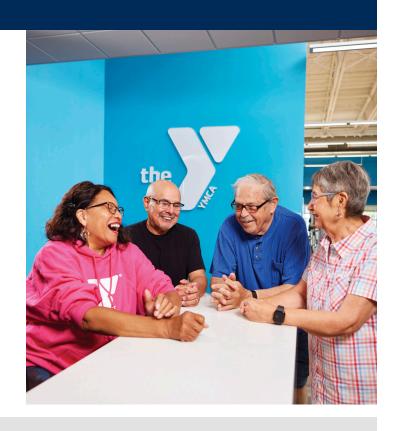
The Impact Makers Club offers six donor giving levels to celebrate, recogizine and steward CLC YMCA supporters.

Note: No products or services of value are associated with giving-level benefits.

IMPACT MAKER BENEFITS	VISIONARY \$5,000+	INNOVATOR \$2,500-\$4,999	COLLABORATOR \$1,000-\$2,499	CONTRIBUTOR \$500-\$999	SUPPORTER \$250-\$499	FRIEND \$100-\$249
Tax Deduction	Υ	Υ	Υ	Υ	Υ	Υ
Impact the Lives of Community Members	Υ	Υ	Υ	Υ	Υ	Υ
Exclusive Club E-Newsletters	Υ	Υ	Υ	Υ	Υ	Υ
Recognition on Impact Makers Webpage	Υ	Υ	Υ	Υ	Υ	Υ
Impact Makers Club Decal	Υ	Υ	Υ	Υ		
Seasonal Thank You Cards	2	2	2			
Invitation to Impact Makers Spring Social	2	2				
Invitation to Impact Makers Summer Social	2	2				
Invitation to Discovery Village Events	2					

## **CAN MAKE AN IMPACT**

- Your support can provide care for kids from six weeks old through middle school.
- Your support can ensure that teens don't go hungry and instead receive a healthy snack every afternoon.
- Your support can support our outreach programs, like Fill the Y Bus and the Help Yourself Shelf, which help local people when they need it.
- Your support can eliminate loneliness for seniors and provide the opportunity for group events, programs and classes.
- Your support can give a one-of-a-kind summer camp experience to youth in our community — an experience they will treasure forever.



## LEARN MORE

The Central Lincoln County YMCA would love to meet with you and your company to learn more about how we can develop a beneficial partnership moving forward, for the CLC Y and for your business.

## CONTACT INFORMATION

Casey Clark Kelley, Chief Executive Officer 207.563.9622 | ceo@clcymca.org

Kate Burke, Director of Development 207.563.9622 | kburke@clcymca.org

# **FOUR WAYS TO GIVE**



## **DONATE ONLINE**

clcymca.org/support/sponsor



## **STAMP & MAIL OR DROP OFF**

Central Lincoln County YMCA PO Box 787 | 525 Main Street Damariscotta, ME 04543



## **CALL THE OFFICE OF DEVELOPMENT**

207.563.9622